

Falls Church Division Employee Update

General Manager Hosts Excellence Awards

The 1996 Falls Church Division Excellence Awards were announced on October 30. Individuals and teams were recognized for outstanding performance and significant contributions to the Division, its employees and their communities. Congratulations to all recipients.



The General Manager's Award was presented to Jay Charters (left) by Terry Collins.



General Manager's Special Performance Award winners (from left) Chris Roller and Wiley Peck are congratulated by Terry Collins.



Terry Collins (left) presented the award for Excellence by a Team in Technical Achievement to Mike Ciansiosi, John Masiyowski, Jim Merritt, Nathan Ward, Lori Smith and Martt Harding. (Not pictured: Tom Carver and Mary Privitzer.)



Cheryl Hipke (center) received the Excellence in Administration and Operations Award from Terry Collins (left) and Bonnie Niemann (right).

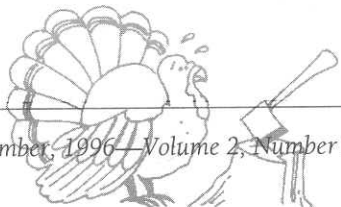


David MacEnany (left) was recognized by Terry Collins for his receipt of Raytheon Company's prestigious Thomas L. Phillips Excellence in Technology Award. Co-winner Tom Wallace is not pictured.



Special Performance Award winners included (from left) Rob Larsen, Paul Sullivan, Mike Sullivan, Doug Dreibelbis, JoAn Ferguson, Terry Collins, Jerry Aschenbrenner, Leroy Armstrong, Bill Norton, Larry Whitney, Bob Wright, Kevin Droney and Vic Sellier. (Not pictured: Mike Beretsky, Chip Edwards, Barry Hemmerdinger, Dana Johnson, Jay Turner and Doug Vujicic.)

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Division Offers Career Fair

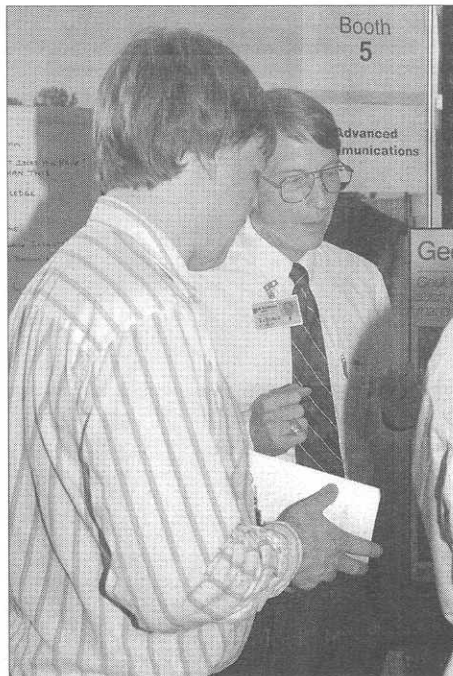
Sixteen departments were represented at Falls Church Division's first ever Career Opportunities Fair on October 15. The event, hosted by the Staffing Department, was designed to increase awareness among employees about other programs and technology within the Division, as well as potential career opportunities that exist in various areas.

A prize drawing was held at the Air Force Systems booth during the fair. The following attendees were named winners:

- 1st prize: Rosemary LaFrance (model Ferrari F50)
- 2nd prize: Deborah Matthews (\$10 gift certificate to Bubba's Barbecue)
- 3rd prize: Jeff Thomason (\$5 gift certificate to Boston Market)

For more information about internal career opportunities, visit the Staffing Department's home page at:

http://bgphes_sun1.elec.melpar.esys.com/staffing/



Terry Kennedy (right) describes software engineering needs within Advanced Communications during the Career Opportunities Fair.



Employees Evaluate Chairs

Election Day stretched out to a full work week here at Falls Church earlier this month as employees voted in the Facilities Department's chair evaluation project.

According to Senior Facilities Planner Kelly Krause, 220 employees stopped by the array of office chairs during the week of November 4 and cast ballots on their favorites. Steelcase's "Poundcake" model received the majority of votes, followed by "Improv" from Haworth in second place. "Springboard" from Steelcase placed third in the voting.

Kelly noted that employee input will have a direct impact on the selection of chairs for the Division. The next step, according to Kelly, is choosing fabrics. "We hope to offer three styles in three different colors, all of which will coordinate with the planned refurbishment of our building," she said. "The choices that we settle on will carry us into the twenty-first century."



Kelly Krause (right) points out office chair options to Frank Hale.

Corporate Connection

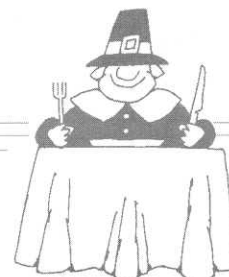
Earnings Announced. Raytheon Company reported third quarter earnings of \$210 million, or \$0.89 per share, on sales of \$3 billion, before a previously announced charge of \$0.09 per share.

New Division Name Announced. Raytheon E-Systems has designated "Communications Division" as the name of the organization created as a result of the company's acquisition of Electrospace Systems, Inc. from Chrysler Technologies and its merger with the ECI Division. The Communications Division has major facilities in St. Petersburg, Fla., and Richardson, Tex.

Efficiency Award Presented. Representatives of the Clinton-Gore Administration's National Performance Review presented Raytheon Company, the Defense Contract Management Command (DCMC) and the Defense Contract Audit Agency (DCAA) with the Hammer Award which recognizes efficiency in government agencies and by government contractors. Raytheon and the defense agencies were honored on October 22 for their work in helping the U.S. Army, Air Force and Navy streamline their acquisition processes.

Goleta Wins ECM Upgrade Contract. The U.S. Air Force has awarded the Goleta Division of Raytheon E-Systems a contract valued at \$5.8 million to upgrade the ALQ-184 electronic countermeasures (ECM) pod. Under this contract, Raytheon E-Systems will build 225 reprogrammable low-band kits, which will provide the pods with rapid flight line programming, improved life-cycle cost and additional modulation-jamming techniques.

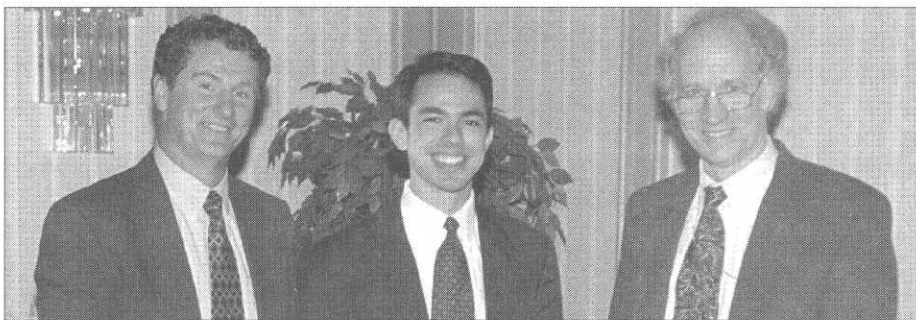
FOR DETAILS ON THESE AND OTHER RAYTHEON BUSINESS STORIES, VISIT THE RAYTHEON COMPANY HOME PAGE AND RELATED WEB LINKS AT [HTTP://WWW.RAYTHEON.COM](http://WWW.RAYTHEON.COM).



AWARDS continued from page 1



Terry Collins (left) and Sam Alexander (far right) congratulated Terry Saylor, winner of the Leadership and Motivation Award, and Bob Wright, winner of the Community Service Award.



Peter Lo (center) was recognized by Terry Collins (left) and Martt Harding (right) for Individual Technical Achievement.



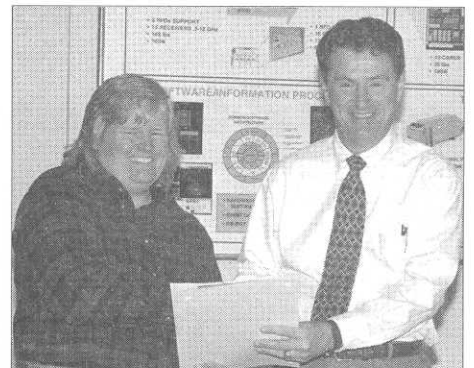
Terry Collins (left) and Bonnie Niemann (right) are joined by winners of the Excellence by a Team in Administration and Operations, including Ron Angelelli, Peggy Mayhugh and Khandu Patel. (Not pictured: Bob Earnshaw, Bob O'Connor and Donna Sisk.)

Neal Welcomed by NSA

When Design Engineer Pat Neal was tapped to provide technical support at a National Security Agency (NSA) site, she assumed it would be a six-month posting. Now in her fourth year of her NSA assignment, Pat has been welcomed as an adjunct faculty member of the agency's National Cryptologic School.

Pat focused her early efforts at the NSA on database development, but over the years she became involved in training for technicians in the field. "Now I teach a training course at the field site that typically runs for five weeks, and then I stay on to provide technical support," she said.

National Cryptologic School Commandant Julia B. Wetzel sent Pat her personal thanks for her contribution to the program in a congratulatory letter. "Your support enables us to get the right training to the right people at the right time," she wrote. □



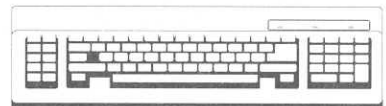
Pat Neal (left) is congratulated by Terry Collins on her certification as a member of the NSA's National Cryptologic School adjunct faculty.

Microsoft Word Tip of the Month by Lois Wenzell

Q: How do I type smart quotation marks instead of straight quotation marks?

A: Under the Tools Menu, select "AutoCorrect." Then select "Change 'Straight Quotes' to 'Smart Quotes.'" If you need to type a straight quotation mark or apostrophe later (for example, an inch or foot abbreviation), type the key needed and then press CONTROL+z on your PC or CMD+z on your Mac, which will undo the "curling" of the mark.

NOTE: Lois's Microsoft Word timesavers and shortcuts will be a regular Employee Update feature. If you have a Word question, e-mail Lois at lwenzell@fc.



Worth Noting

Town Meeting. Representative Tom Davis of Virginia's 11th Congressional District was a recent visitor to Falls Church. Congressman Davis addressed employee questions and concerns in a town meeting format here on October 31.

Fair Warning. Falls Church crafters and artisans will display and sell their wares during the Holiday Craft Show on December 3 in the cafeteria from 11:30 a.m. – 1:00 p.m. For information about exhibiting, contact Dave Ross at ext. 2005 or dross@fc.

Book Nook. Reading's Fun, Ltd. will transform the Falls Church cafeteria into a mini-bookstore in time for holiday shopping. Employees will be able to purchase a variety of nonfiction and fiction titles at discount prices from 10:00 a.m. – 2:00 p.m. on December 4-5. For information about the book fair, contact Janice Mash at ext. 4575 or jmash@fc.

Jamb Session. December 9 is the deadline for individuals or groups to register for the Holiday Door Decorating Contest. Fi-

nal judging will take place on December 13. To sign up for the contest, contact Lori Love at ext. 4570 or llove@fc.

Toys for Tots. The annual Marine Corps Reserve Toys for Tots Campaign is underway. Employees may bring new, unwrapped toys (appropriate for children ranging from toddlers to 17-year-olds) to the official drop box in the North lobby through December 20. Contact Heather Hixson (ext. 2555 or hhixson@fc) or Natalie Ramsey (ext. 2729 or nramsey@fc).

A Moving Experience. Kudos to the Facilities and Security organizations who relocated Serv-Air's Information Systems Group (ISG) from Ballston to the Falls Church Annex in September. Robert J. Zacny, Vice President and General Manager of Serv-Air, wrote a letter to Terry Collins expressing his appreciation to all the individuals "without whose help this relocation would not have become a reality in the timeframe involved." Thanks to everyone who worked on this move. Welcome to Falls Church, ISG!

Helping Folks at the Crossroads. The Operational Support group kicked off a blanket and coat drive on November 18. Clean and ready-to-use/wear items will be donated to a local shelter for homeless adults. Employees are asked to bring items to the J3 area on the third floor by December 18. For more information, contact Joy Banegas (ext. 4331 or jbanegas@fc) or Tammie Knuth (ext. 2083 or tknuth@fc).

Sugar and Spice, etc. Congratulations on the following E-Team family additions: Erin and Matthew Fisher's daughter *Breanna Genevieve* was born July 30 and weighed 7 lb., 13 oz.; Michelle and Scott Francis welcomed their 8-lb. daughter *Audrey Lyn* on September 24; and Darlene and Jim Carter's 7-lb., 10-oz., daughter *Dorothy Elizabeth* arrived on October 10.

Tying the Knot. Marci Snoderly and Ken Pratt were married on September 14. Vaile Bliss and Chris Vest were married on October 20. Congratulations to both couples.

Hospital Conducts Blood Drive



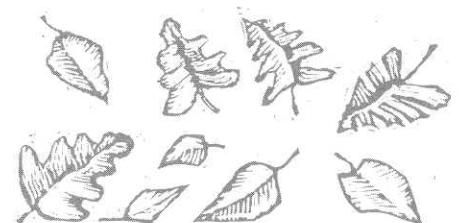
First-time donor Deborah Matthews (left) was one of 90 employees who answered the call on October 17 when Fairfax Hospital conducted a blood drive at the Falls Church Division. According to Health Center Coordinator Rosalie Georgeadis, "Fairfax Hospital was ecstatic about the turnout. Thanks to everyone who participated."

CIWG Announces Employee Awards

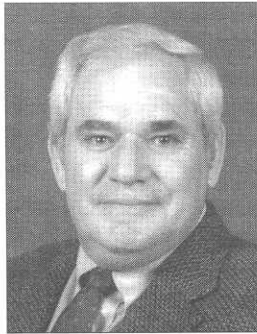
Two employees, Ed Brandmark and Tom Sterling were recognized in October by the Continuous Improvement Working Group (CIWG) following their submission of process improvement suggestions to the committee.

Ed won a reserved parking spot for a month after suggesting the need for procedures to locate audio-visual and other technical equipment for in-house presentations. Tom, who submitted ideas on how to improve the efficiency of the purchase requisition process, received an item from the Employee Store.

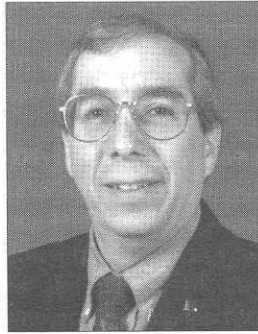
For details on how to submit your cost avoidance/reduction suggestions to the CIWG, contact Liz MacDonald at ext. 4023 or emacdonald@fc. □



September-November 1996 Service Awards



Weston R. Goode
Forty Years



Gary A. Marcantoni
Twenty-five Years

Twenty Years

Ellen I. Crim

Fifteen Years

Donald T. Bailey
Mridul W. Batra
Carmen E. Benitez
Gracie M. Davis
Lawrence M. DiCerbo
Richard D. Dickerson
Paul A. Gardner
Charles A. Gasaway
Thien E. Held
Charlotte C. King
Robert A. Leidig
Norma S. Lofgren
Nancy L. Mitchell
William J. Pallone
Murray G. Parker
Mary Alice Weigle

Ten Years

Mary L. Ambrose
Ronald P. Angelelli
Michael P. Antonucci
Claude A. Baker
Brett L. Binns
William J. Carlin
Patricia A. Castle
Cuong X. Dang
Paul R. Day
Nicholas A. Embrey
Peter O. Gervais
Robert I. Kahane
Marcia L. Kozuch
Clifford W. Litzell
Blanche L. Losh
Stephen M. McCain
Ronald K. Mihara
Barbara L. Moss

Young-Soon Y. Park

James W. Sealock

Ramy Shanny

Alexander J. Sinlock, Jr.

Five Years

George S. Cain, Jr.
Christopher J. Cecil
James F. Cheetham
Ilia G. Dobrev
Patricia L. Gould
Judith D. Hankison
Bradley J. Harshman
Charles E. Kohnstam
Lorena J. Korehi
Lona G. Mathis
Kathleen R. McDaniel
James C. Perrin
Cora S. Phipps
Melanie A. Rose
Raymond Scelsi
Robert L. Schwartz
Lena K. Strawser
Elizabeth R. Watson

Movers and Shakers

Name

Diane L. Barbaris
Carmen E. Benitez
Lisabeth Bossert
Russell S. Brown
Keith E. Burke
Garrett E. Coble
Deborah A. Crone
Lynn I. Davey
Marshall R. Devine
Michael P. Dutchak
Deidre C. Fales
Douglas F. Gardner
Sandra E. Givan
Ti M. Godfrey
Roderick E. Harris
Larry V. Hartley
Bonnie L. Inskeep
Donald R. Lavallee
Donald H. Leonard
Lona G. Mathis
Richard W. Matthews
Maureen T. Murray
John W. Nannen
Denise L. Parker
Penny G. Payne
Louise J. Powell
Clare C. Priestley
Kerry M. Rowe
Harold M. Schultz
Roland D. Smith
Rex B. Vaughn
Claude A. Whiting

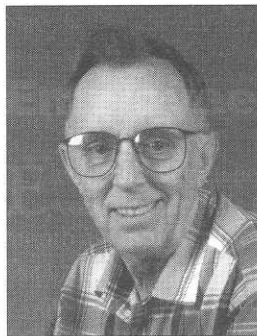
Promoted From

Security Specialist
Engineering Manager
Sr. Business Analyst
Associate Business Analyst
Sr. Business Analyst
Sr. Business Analyst
Sr. Business Analyst
Office Clerk
Sr. Design Engineer
Manager, Budget Systems
Admin. Specialist
Software Engineer
Sr. Software Analyst
Support Assistant
Sr. Production Specialist
Engineering Manager
Secretary
Design Engineer
Production Manager
Accounting Clerk
Sr. Business Analyst
Sr. Business Analyst
Program Manager
Sr. Business Analyst
Jr. Engr. Assistant
Security Technician
Admin. Specialist
Engineering Manager
Assoc. Software Analyst
Sr. Electrical Engineer
Software Engineer
Sr. Business Analyst

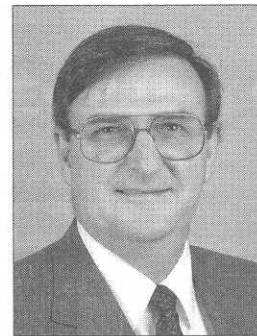
Promoted To

Sr. Security Specialist
Director, Engineering
Prin. Business Analyst
Business Analyst
Prin. Business Analyst
Business Analysis Supervisor
Prin. Business Analyst
Jr. Program Mgmt. Assistant
Prin. Design Engineer
Director, Financial Analysis
Sr. Public Relations Specialist
Sr. Software Engineer
Prin. Software Analyst
Business Specialist
Sr. Program Mgmt. Specialist
Director, Operational Support
Admin. Specialist
Sr. Programmer
Director, Production Support
Sr. Accounting Clerk
Prin. Business Analyst
Business Analysis Supervisor
Sr. Program Manager
Business Analysis Supervisor
CAD Specialist
Security Specialist
Sr. Admin. Specialist
Director, Product Delivery
Software Analyst
Principal Engineer
Sr. Software Engineer
Prin. Business Analyst

Retirees



Arthur R. Ehscheid
Eighteen Years



Edward A. Rose, Jr.
Thirty-three Years

Not Pictured:

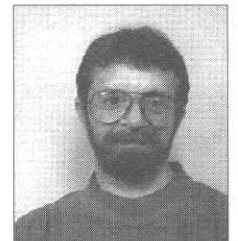
Raymond W. Mandeville
Seventeen Years

In Memoriam



Jeffrey L. John

Falls Church Division extends condolences to the families of Software Development Supervisor Jeffrey L. John who died on October 22 and Planning Specialist John J. King who died on October 26.



John J. King

Sports Corner . . . Golf Classic Draws 72



The winning foursome at the Fall Golf Classic included (from left) Ron Woodruff, Mike Lewis, Julie McCranie and Ivan Mills.

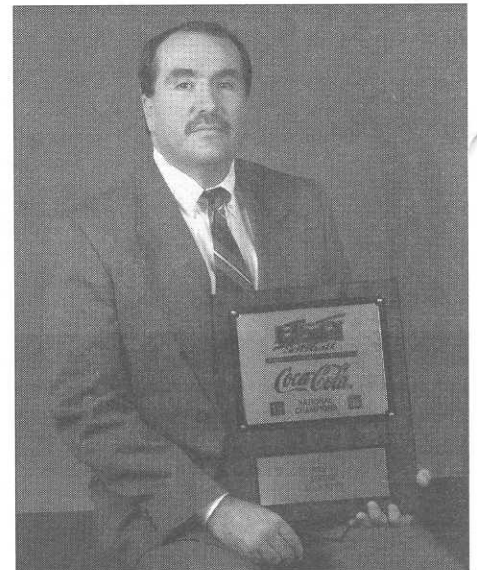
Eighteen teams made up of 72 employees teed off under perfect weather conditions at the Falls Church Operations Fall Golf Classic on October 29 at the Shenandoah Valley Golf Club in Front Royal, Va.

Championship honors went to Team Captain Ron Woodruff's foursome, which included Mike Lewis, Julie McCranie and Ivan Mills. Second- and third-place teams were headed by Wally Stein and Chuck Otzel, respectively. Bill Anderson clinched the individual award for the Longest Drive. Two drives earned Closest-to-the-Pin awards for Joe Carlin and Ivan Mills. □

Pitcher Brings Home Title

Senior Program Management Specialist Greg Taylor recently pitched in five of eight games for a local softball team, the Capital Classics, who went on to win a national title on Labor Day weekend. The Classics, a 35-and-over team made up of former college athletes, won the American Softball Association (ASA) National Invitation Tournament in Battle Creek, Mich.

Although a part of the Classics for six years, Greg is still known as "The Rookie" among his teammates. The team, which has won over a dozen national titles, is sponsored by local firm Capital X-Ray and competes in the Top Flight Division of the Fairfax County Adult Softball League. The Classics' grueling schedule includes 150 games per year in a season that runs from April to November. □



Greg Taylor plays for the Capital Classics, a national championship softball team.

Falls Church Division ETHICS HOTLINE

703-849-1577

Raytheon Company Ethics Hotline
1-800-423-0210 TOLL-FREE

**Identities of callers will be held
in strictest confidence.
Anonymous calls will be accepted.**

Employee Update

Send news items to aross@fc
or call 703-560-5000 ext. 4124.

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