

EMPLOYEE UPDATE

E-Systems, Inc.

Falls Church Division

December 1995

SEASON'S GREETINGS!

Dear Fellow Employees

s we near the end of the year, it seems appropriate to give an update on the state of the Falls Church Division. First of all, we are making rapid progress in moving our personnel from UC into the FC facility. We plan to complete the move by the end of January. Current plans call for

APTI to move by the end of January and Vienna to complete its move by early summer.

We have received permission to spend \$2.7 million

on upgrades to our facilities and are planning the details and timing of these upgrades. Implementing these upgrades while the building is occupied will undoubtedly cause some inconvenience, but in the end we will all have a more pleasant place to work.

Our work forces have started integration with a positive attitude and many successes. Consolidation is complete in most of the administrative areas, and we are making progress in working out many of the problems. But we still face hurdles as handling the facility moves, closing the fiscal years of

ERA and Melpar and kicking off next year with a new accounting system and many new procedures and processes. We also have made progress on

the technical front with integrated teams on data fusion, cellular products and several new business
pursuits including
Mallard, Trailblazer and
JASA Lowband. Soon we
will start work on the
Cluster Sentinel II program
with an integrated team. In
each of these cases, our
consolidated organization is able to be
much more effective than we would have

been as two independent divisions.

Looking back over 1995,
it has been a difficult year for most of us. The anxiety of consolidation and downsizing as well as aggressive competition, which resulted in some key losses and declining budgets, has had an

impact on almost all of us.

However, I believe that we have reason to be optimistic about where we are going from here. As a consolidated division, we have a stronger

technical base and, at the

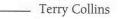
same time, can achieve a lower cost structure. Although we had some key losses in 1995, we also had some key wins. Program wins such as ASTECS, Tier II Plus and Tier III Minus lay the groundwork for future business. Additionally, as the U.S. prepares to support the peacekeeping mission in Bosnia, the Government is becoming more aware that the systems produced by our division are critical to the protection of U.S. lives and that improvements and support for these systems have been neglected. I expect that the result will be

increased support and, eventually, increased funding for our core business.

Over the last year, we have also made significant progress in the diversification of our business. The DMW product has matured and has significant growth potential for the next two years. The cellular products area has the potential for becoming a large percentage of our business base. We expect significant bookings in the cellular products area during 1996.

Successes on programs such as BGPHES, Enhanced Trackwolf and HAARP in 1995 as well as some of our classified programs and our airborne reconnaissance systems are critical to our future. We should be pleased that we have a reputation of delivering successful systems since this is the key to future business. Every one of us is important to successful program execution because every job is either in direct support or indirect support of our products. Yes, we still have room for improved efficiency. lower costs and better communication with our customers, but we build very good systems!

Early in 1996, we will review our business plan for all the employees so that we ALL know where we are going and how we are doing at getting there. I hope that everyone's holiday season is filled with peace and happiness and suggest that we remember our many blessings.



Trotters Mix Service, Fun

Fourteen teams of runners and walkers were treated to an awards luncheon on December 7 following their participation in the Health Center-sponsored Turkey Trot. Top honors went to "Mary's Trotters" and "Turbo DiCerbo and the Remote Control Runners."

The three-week competition drew 68 registrants who donated canned items to an area food bank. Participants walked or jogged a total distance of 1,646.5 miles before work, during lunch and after work.



The top Turkey Trot jogging team, "Turbo DiCerbo and the Remote Control Runners," posted 169.5 miles in a come-from-behind finish. The team included (from left) Larry DiCerbo, Mike Fullen and Tony Stratton.



"Mary's Trotters" logged 291 miles to win the first-place, walking-team prize in the 1995 Turkey Trot. Trotters included (*from left*) Linda Milton, Linda Frazier, Steve Krytusa, Betty Harmon, Mary White and Celeste Peterson.

E-Teamers Reach Out

 \mathbf{F} alls Church employees contributed \$65,000 in November to the 1995 United Way campaign, accounting for a 19 percent increase in per capita giving since last year, according to campaign coordinator Frank Nekoba.

Frank, who was assisted by Brenda Schomburg in organizing this year's United Way drive, thanked all contributors as well as campaign solicitors. "The United Way of the National Capital Area touches more than one in every five persons living [in this areal," he said. "Thus, your generosity will certainly benefit many of your coworkers, family or friends."

Staffing Notice

Falls Church is staffing ASTECS, a Navy-funded program requiring development of a Signal Recognition and Exploitation subsystem for a tactical ESM submarine system. Headed by Program Manager Laird Moffett, ASTECS is based on modifications and enhancements to the Cluster Sentinel and Enhanced Trackwolf systems.

Software engineers with specified data fusion, signal processing, communications control and test code skills are needed for the program which runs through November 1997. For more information about software engineering positions, contact Claire Brown at 749-1308.

ASTECS will also require a parttime hardware engineer in early 1996. Tasks for this position, which is expected to expand to full-time in 1997, include design of interface cards, modifications to existing cards, chassis design and test procedures and documentation of PALs/PLDs. Call Rosemary Lafrance at 749-1327 to find out more about the hardware position.

NOTE: This article is the first in a series highlighting personnel requirements for various programs at our division. Submit news about open positions to Alice Ross at Mail Code M116 or aross@fc.



Michael F. Clingempeel M.E.M. Geo. Washington Univ.



Christopher M. Dearborn M.S., Computer Sci. Johns Hopkins Univ.



James Fitzgerald M.S., Computer Sci. Va. Polytechnic Institute



Marvin A. Hunter M.E.M. Geo. Washington Univ.



John F. Masiyowski M.E.M. Geo. Washington Univ.



John P. O'Malley M.S.E.E. George Mason Univ.

1995 Service Awards November/December



LeRoy E. Armstrong Forty Years



James E. Fowler III
Thirty Years



James F. McArthur Thirty Years



Harold A. Thomas Twenty-five Years

Movers and Shakers

Promoted From

Thomas J. Bova Chad E. Dionis Joseph H. Gigler Vernon R. Joyner Daniel M. Kallick Bill J. Kyker Karen M. Lewis Shirley A. Matisans Scott T. Miller Patricia L. Neal Amy C. Owen Loretta A. Price Gary L. Reed John C. Sessler David B. Stovall Barbara A. Wordsworth

Sr. Electrical Engineer Assoc. Software Analyst Test Engineer **Engineering Supervisor** Software Analyst Sr. Software Analyst Prin. Logistics Engineer Human Resources Supv. Sr. Electrical Engineer Sr. Tech. Business Analyst Mailroom Clerk Prin. Financial Analyst Sr. Software Analyst Electrical Engineer Prin. Software Analyst

Promoted To

Prin. Electrical Engineer Software Analyst Sr. Test Engineer Program Manager Systems Devel. Coordinator Prin. Software Analyst Engineering Supervisor Manager, Employee Relations Prin. Software Analyst Associate Engineer Sr. Prog. Mgmt. Specialist Clerk Typist Pricing Admin. Manager Software Eng. Supervisor Sr. Electrical Engineer Software Eng. Supervisor

Not Pictured: Virginia L. Milton Thirty Years Twenty Years
Michael E. Johns
Peggy E. Lewis
William E. Matheny

Fifteen Years
Roy J. Bergeron
Thomas L. Bridges
Donald C. Eggar
Stephen M. Floyd
David A. Hansen
Leslie A. Hickman
Richard D. Hunter, Jr.
John J. King
William G. Moeller
Kathy C. Quinn

Ten Years Aura M. Aten Lawrence L. Bata Stephen J. Bennett Michael E. Beretsky Daniel Bezeredi Ruth A. Bock Gregory C. Channel David B. Collier Darryl E. Cook Randall D. Edmondson Mary A. Elsis Fred W. Fulton David L. Harris Larry J. Jackson Rufus L. Jackson Sarah A. Jauch David J. Johnson Thomas W. Kirkland Sun I. Lacy Richard A. Long Wayne M. Lummis Donald J. Menner Mark J. Montesano Raymond T. Nelson Hai H. Nguyen Howard E. Nichols Bonny L. Osteguin Patricia H. Parsons Stephen J. Putek

George B. Robinson
Alice S. Ross
Jon O. Sampson
William E. Saunders III
Steven G. Seward
Robert A. Sibley
Michael K. Skoog
Janet L. Stephenson
Tammie D. Taylor
Laura A. Turner
Mark W. Underwood
Marlene B. Wolfe

Five Years Diane H. Baskin Paul H. Bock, Jr. Kenneth L. Church Cathy D. Crews Thomas F. Cross Manuel S. Cunha William H. Dinh George G. Flaherty William J. Flynn Douglas F. Gardner Lynn A. Geiselman Stephen P. Gerke Martha I. Hawkins James C. Haynes Jenifer Y. Henderson Erin V. Julca Paula C. Kimmell Gary Kugler John H. Lorah Barbara W. Morris Connie E. Murphy Issam A. Nanaw Daniel A. Nathanson Louise L. O'Connor Dean F. Pannell Connie M. Pence Burney L. Rogers Phyllis C. Schulte Glenn L. Simolunas Susan B. Tetterton Steven W. Truxal Richard E. Zinnert

In Memoriam Lawrence D. Wozny

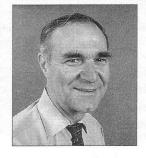
E-Systems extends condolences to the family of Lawrence D. Wozny who died on October 17. Larry, a Technical Assistant to the Vice President, was assigned to the Maryland Engineering Support Facility in Annapolis Junction. He is survived by his wife Roberta and four children.



Retirees



Natty A. Ferrer Twelve Years



John L. Reeves
Twenty-eight Years



Kathaleen V. Schwier Twelve Years

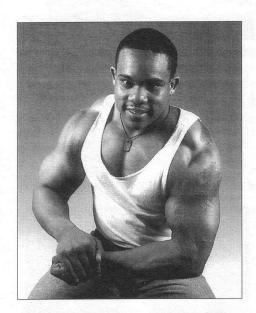
Sports Corner . . . Johnson Vies for Title

Logistics Assistant James Johnson, who has pursued bodybuilding for three years, placed sixth in this summer's Levrone Classic, a national qualifier bodybuilding competition held in Baltimore.

During four months of pre-competition training, James reduced his daily fat intake to under 15 grams and consumed just 3000 calories per day. He also devoted a minimum of two hours each day to intense cardiovascular exercise. By the time he arrived at the Levrone Classic, James weighed in at 210 pounds and sported a 29-inch waist.

Now on hiatus from training, James has increased his calorie intake to 5000 per day. "I get teased by my friends," he said, "for consuming five or six meals a day during the off-season and bringing in enough food here at work to get me through the day.

According to James, the winner in the Heavyweight Class at last year's Grand Prix in Washington, DC, bodybuilding is rewarding because of its emphasis on physical and mental discipline. "If you mess up," he says, "it shows on stage."



James Johnson competed in a national bodybuilding event earlier this year.

Softball Season Wrap-Up by David Hepler



The 1995 Melpartyers include (front row) Dalida Nigro; (middle row, from left) Steve Floyd, David Hepler and Pete Nigro; (back row) John Puzder, Sarah Gross, Norm Taylor, Margie Kelly, Cary Hancock, Melanie Walker and Bruce Dautrich. Not pictured: Joe Bickford, Phil Hepler, Karen Hess, Gary Kugler, Belinda Roberts and Wayne Sherba.

For the second consecutive year, Division employees fielded a team in the Loudoun County Adult Coed Softball League. The Melpartyers included a mixture of new recruits and returning players from last year's team. After a slow start, the team came together late in the season for a run of five wins against two losses.

Notable performances were turned in by shortstop Gary Kugler, who provided solid defense as well as key hitting. Dalida Nigro, with help from Karen Hess, served as team manager/coach and was responsible for coordinating participation in the league.

Although hopes of capturing the league championship were dashed, the Melpartyers achieved their goals of enjoying the game and developing teamwork. "It was a great opportunity to meet fellow E-Teamers," said Dalida. "We didn't always win, but we always had fun out on the field."

Falls Church Division ETHICS HOTLINE CALL 849-1577 (or ext. 1577)

Corporate Hotline 1-800-971-4888 TOLL-FREE or 214-392-4888 COLLECT

Identities of callers will be held in strictest confidence. Anonymous calls will be accepted.

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