

Let's Blow It!



100%
PARTICIPATION

Seven out of ten Melpar employees now belong to the payroll savings plan to purchase United States Savings Bonds. Where are the other three? Melpar wants to be a 100% participating company in the 1972 Savings Bond Campaign to match the record of other 100% divisions in E-Systems Inc.

To date, five \$25 bonds have been awarded to participating employees. The winners are:

Lois J. Weimer, Data Processing
L. Heath Vining, Engineering
J. J. Felice, Engineering
R. D. Taylor, Engineering
Almeda P. Woods, Contract Administration.

Melpar will continue to award a bond a week with the final drawing being held on June 9th.

The final event of the 1972 campaign will be the drawing of five bond winners in Dallas by E-Systems Corporate Headquarters with all participating employees from all divisions eligible to win. The names of five \$100 Bond winners will be selected in the drawing during the third week in June with no more than two winners from any one Division.

GET ON THE BOND WAGON!

Remember:

You may enroll for as little as 50¢ per pay period. Don't be a holdout.

1972 NEW BUSINESS CLIMBS
TO \$8,000,000

New business booked by Melpar for the first four months of 1972 was \$5,700,000.

Added to this value is \$2,300,000 of backlog under negotiation for a total new business picture of \$8,000,000.

GOING UP!

Congratulations are in order for the following employees who have recently been promoted:

F. M. ARTRIP
Principal Engineer

CHARLES H. THURBER
Junior Engineer

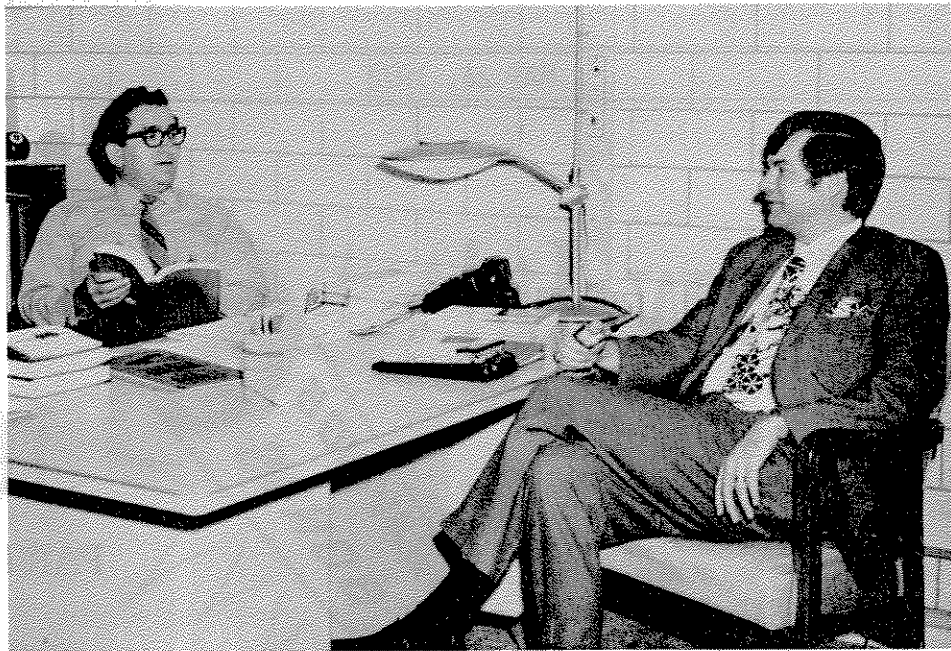
JOHN E. WHELCHER
Technical Advisor to Lab Manager

GERALDINE KRAUSE
Secretary

PAULINE HARTMAN
Purchasing Assistant

JUEL SEEDS
Buyer

See Other Side



ANDERSON PROVES IT CAN BE DONE.....Chief Engineer William R. Anderson was awarded a Master of Science in Administration from the School of Government and Business Administration of the George Washington University on May 14, 1972. His achievement is unique since it culminates an effort that started in September 1967 and resulted in the first Master's degree earned solely through classes attended in Melpar's conference room.

Bill is pictured here (right) discussing his recent achievement with Tony DePasquale, (left) Melpar's educational advisor. The courses were all taught under the Melpar Tuition Reimbursement Program.

Bill joined Melpar in September 1957 as an Electrical Engineer. Prior to Melpar, he served two years in the United States Air Force as a Communications Officer.

UNORDERED MAIL GOODS

Articles you receive through the mail but did not order are yours to keep, use or dispose of with no legal obligation to the sender. New legislation, effective last July 1, ends any question of legal liability on use of unordered merchandise.

If you receive a bill for unordered items, send a copy of the bill to the Federal Trade Commission, Washington, D. C. 20580, and a copy to the local postmaster for investigation.

--Management Digest
April 1972

A leader displays two distinctive characteristics: He knows where he is going; and he knows how to persuade other people to go along with him.

BE WISE



LOCK YOUR SAFE!